

Britannia Lanes expand self-storage sites

Britannia Lanes of Cornwall have been on the removals scene for a long time. They're celebrating their 50th anniversary this year (see page 28), and with an ambitious growth strategy in self-storage, they certainly look set to continue their success into the future.



Currently, the two company's two main hub facilities are in Truro in Cornwall and Exeter in Devon, from which they run their removals, containerised storage, and self-storage operations. The two sites house just over 1,000 wooden containers and in 2001 the Truro site began offering self-storage for the first time.

In 2021 it was decided to further grow the self-storage side of the business, and the company bought its first satellite facility in Falmouth. This innovative site is remotely managed by the main Britannia Lanes team in Truro using online booking and move-in platforms integrated with full site automation encompassing app-controlled access for the customer. Following the successful opening of this facility in January 2022, two more sites have been acquired. The first is a renovation of a pre-existing 11,000sqft warehouse which is scheduled to open in autumn 2024. The second site in St Austell, comprises of land for development with construction set to be completed and doors open in winter 2025. These two additions will follow the same model as Falmouth, utilising the same technology

and be unstaffed. Once opened, the Britannia Lanes group will have expanded its self-storage capacity to an impressive 130,000sqft of net lettable space.

R&S asked Britannia Lanes Director, Sarah Lane, about their expansion: "Embracing the 'Hub and Spoke' model was a natural progression for us; establishing smaller, unstaffed self-storage facilities surrounding our main sites encompassing the forefront of technology available to the industry. These compact sites seamlessly fit the low-population towns dotting Cornwall and Devon, offering premium and convenient storage solutions tailored to local needs.

"Looking ahead, Britannia Lanes remains committed to its growth strategy in the South West and are on the lookout for new sites to further our expansion in order to meet the growing demand for self-storage solutions across Cornwall and Devon."

 For more information visit:
www.britanniаланes.co.uk




Do you have any news to share with R&S readers?

Email randes-editorial@rubiconmarketing.net


Road Transport Expo 2024

This year the Road Transport Expo is taking place at NAEC Stoneleigh from 4-6 June. This free-to-attend event provides the opportunity to meet more than 200 suppliers in one venue, exhibiting the latest trucks and trailers through to safety equipment and more. As well as browsing the exhibition stands you can take the opportunity to test drive the latest trucks on the market or attend informative sessions in the show's Knowledge Zone. And of course, it's a great place to catch up with industry peers or meet new business contacts.

 You can register for your free ticket here: <https://road-transport-2024.reg.buzz>

James Removals supports children's literacy


BAR Member James Removals are working in partnership with ABC Book Club by collecting and transporting donations of pre-loved children's books to ensure that they get to where they are needed most. The company is proud to give back to the community by supporting the charity which has supported the literacy of over 100,000 children and donated in excess of 125,000 books in the last five years.

 For more information visit:
www.jamesremovals.com

DVSA changes to annual heavy vehicle tests

The DVSA are making changes to the annual test for heavy vehicles (HGV/PSVs) to make them more environmentally friendly. From 29th April 2024, they will no longer be issuing paper certificates for vehicles that have passed their annual test. Certificates will be displayed digitally via the MOT history service. You will have the option to print them yourself if you need to do so. They will still issue paper certificates for failed results for the time being.

You can read more about the introduction of the paperless annual test in their blog post 'Moving to a digital first approach in heavy vehicle testing'.

 To find out more visit:
<https://movingon.blog.gov.uk/2024/01/18/moving-to-a-digital-first-approach-in-heavy-vehicle-testing/>